



No. 1-1/2020-R&C [CFA]

Dated: 26-04-2021

Circular R&C-CFA No. 10/21-22

Subject: Introduction of new exclusive Bharat AirFibre Broadband plans AirFibre 150GB CUL CS364 and AirFibre 150GB CUL CS365 on promotional basis in Assam Telecom circle.

1. CGMT Assam may kindly refer to his office proposal vide letter No. ASM/BB/Tariff Proposal/2020-21/27 dated 11-02-2021 regarding above cited subject.
2. Following have been decided by the competent authority:
 - a. To introduce new exclusive Bharat AirFibre Broadband plans on promotional basis in Assam Telecom circles. Details of the plans are as below:

S. No.	Particulars	AirFibre 150GB CUL*	AirFibre 200GB CUL
1	Plan Code	CS364	CS365
2	Bandwidth (with best effort Download Speed) subject to Technical Feasibility	Up to 10 Mbps till 150 GB, up to 2 Mbps beyond	Up to 10 Mbps till 200 GB, up to 2 Mbps beyond
3	Applicability	All rural users of Assam telecom circle	
4	Fixed Monthly Charges (in Rs.)	399/- (For First six months only)	449/-
5	Half yearly Payment Option (in Rs.)	NA	NA
6	Annual Payment Option (in Rs.)	NA	5388**
7	Two Years Payment Option (in Rs.)	NA	NA
8	Three Years Payment Option (Rs.)	NA	NA
9	Download/Upload Limit (MB/ GB) per month	Unlimited	
10	Additional Usage Charges beyond free download/upload limit (in Rs.)	NA	NA
11	Free E-mail IDs/Space (Per E-mail ID)	1/1 GB	1/1 GB
12	Static IP Address (On Request)	NA	NA
13	Security Deposit	500	500
14	Minimum Hire Period	One month	
15	Telephone Fixed Monthly Charges in Rs.	NIL	NIL
16	Free Calls and Additional Facility	24 Hrs. unlimited free calling (Local+STD) on any network within India	
17	MCU Charges/ Pulse in Rs.		
18	ISD Charges on MCU basis	As per existing ISD tariff	

* To migrate customers (after expiry of six months period from the date of activation of AirFibre connection) acquired under 'AirFibre 150GB CUL' plan to the plan 'AirFibre 200GB CUL' automatically. Customers may also be informed suitably in advance about automatic migration. Customer's consent in this regard shall be taken at the time of CAF filling.

**As per existing instructions applicable on new Bharat Fibre Plans introduced vide circular No. 05/20-21 dated 16-04-2021.

- b. **Circle shall ensure to provide above AirFibre plans in such a rural exchange locations where the working connections are less than 50.**
- c. **In order to make voice solution financially viable under above 'BharatAirFibre' plans, offer voice service through SIP platform by installing BSNLs App WINGS without additional cost to customers who are refusing to opt these plans due to high price of IP phone for voice calling. Hence, customer will be given voice service either through the App or regular phone attached through CPE, but not both.**
- d. **The revenue share to the 'Radio Broadband Service Partners' (RBSP) for above Bharat Air Fibre Broadband plans shall be given as below. Other terms and conditions shall remain same as existing Bharat Air Fibre policy.**

S. No.	Tariff plan with FMC (Excluding GST).	% Revenue share to Channel partners in year 1	% Revenue share to Channel partner in year 2 and thereafter
1	Rs. 399/-	40%	35%
2	Rs. 449/-		

3. Above charges are excluding GST.
4. The circles shall ensure to comply with all regulatory mechanism **including on line reporting to TRAI and also update the circle website. Further, circle shall ensure to maintain the TRAI guideline w.r.t. number of plans.**
5. These instructions shall **be implemented with immediate effect on promotional basis for 90 days in Assam telecom circle.**
6. This circular is issued based on the approval of Competent Authority in CFA cell efile No. **BSNLCO-CFAO/11(13)/1/2020-CFA-Part(1)**. For any queries/clarification in this regard, matter may be taken up with CFA Section, BSNL Corporate Office, Janpath, New Delhi-110001 (Phone No. 011-23710497 and Fax No. 011-23734052).


AGM (RM-I) - CFA [LA]

To

CGMT, Assam Telecom Circle, BSNL.

Copy to: -

1. CMD, BSNL.
2. Director (CFA / CM / ENT / HR / FIN), BSNL Board.
3. All PGMs / GMs – CFA vertical, BSNL C.O.
4. All Tariff committee members [GM (CFA)/GM (NWP-CFA)/ Sr.GM (Finance-CFA)], BSNL C.O.
5. GM (Marketing), BSNL C.O., for adequate publicity and marketing of the service.
6. GM (CFA), BSNL C.O. w.r.t efile No. BSNLCO-CFAO/11(13)/1/2020-CFA-Part(1) carrying the approval of the Competent Authority in the matter.
7. AD OL, BSNL C.O. for Hindi version.
8. CGM (ITPC), BSNL, Pune for necessary changes in CDR/billing systems. CGM (BBNW), BSNL, Bangalore NOC, East Telephone Exchange Building, Lazar Road, Near Bangalore east Rly Station Bangalore.
9. Secretary TRAI- for information please.
10. Guard File.


DM (T&C) - CFA